

RICHARD N. KNOWLES & ASSOCIATES INC.

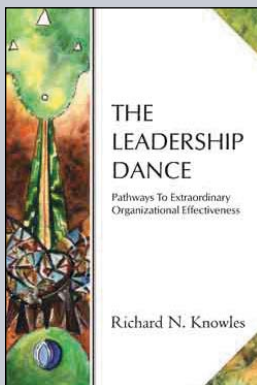
Dick Knowles... The "Safety Sage"



Richard N. Knowles

The Safety Sage

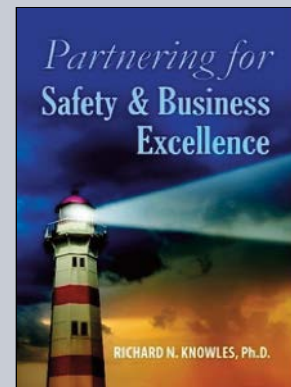
- Expert in Leadership/Culture Shifts ••
- Consulting • Training & Development ••
- Making the Safe Acts Index Work for You! ••
- Moving from Compliance to Excellence! ••



Two-Time
Best Selling Author
Speaker & Consultant

◀ Amazon #1
The Leadership Dance

Amazon Best-Seller ▶
Partnering for Safety and
Business Excellence



**By Partnering for Safety & Business Excellence with
RICHARD N. KNOWLES & ASSOCIATES... YOU, Your
PEOPLE and Your BUSINESS Benefit through...**

- ▶ Significant and Sustained Reduction of Injuries/Incidents which in turn, improves the bottom line!
- ▶ Fully engaged employees (because they want to be!)
- ▶ Leaders who know the Mission and Live it daily!
- ▶ High levels of Trust, Interdependence and Accountability!
- ▶ Continuous Commitment to Safety Focus!
- ▶ Both Safety and the Business Results Improve!
- ▶ Transform the Organization's culture for the better!

(When Safety gets better, the rest gets better!)

Move Forward Now to Safety and Business Excellence!

For Bookings: Phone: 716-622-6467 • Email: RNKnowles@aol.com

www.SafetyExcellenceForBusiness.com

Connect with Dick on LinkedIn: <https://www.linkedin.com/in/richardnknowles>

Partnering for Safety & Business Excellence...

...the Safety Approach that Always Works



World-Class Safety With Dick Knowles...

- ▶ 36 years in Du Pont in Research & Manufacturing.
- ▶ 15 years in Plant Management
- ▶ 17 years as a Global Consultant in the Leadership of Safety
- ▶ Proven track record as both Manager & Consultant
- ▶ Well grounded — Knows and Understands the practice and the supporting Complexity Theory
- ▶ Engages “With” the people at ALL Levels of the Organization

“I don’t have a right to make my living where it is okay for you to get hurt.”

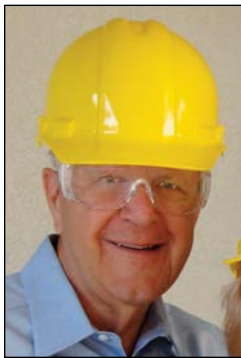
~ Dick Knowles ~

WHY THIS?

- ▶ Moving beyond Compliance and the Status Quo is needed for the future. (*More than 4500 workers are killed in the US every year...unfathomable! In addition, the costs of injuries/incidents/fatalities erode the bottom line.*)
- ▶ Working in the traditional ways with rules, procedures, etc., are what get you to the level of Compliance.

***But new thinking, new models and processes are necessary to reach beyond...
to get to Sustainable Levels of Excellence.***

WHY OUR SPECIFIC APPROACH?



- ▶ Our Approach is robust and proven in US, UK, Australia, New Zealand, Canada, Italy, China and many other countries.
- ▶ It Engages Everyone, building Reliability & Sustainability.
- ▶ Builds Excitement so the Organization can Move Forward together.
- ▶ Creativity and energy are released; Commitment builds.
- ▶ Leaders emerge! The Organization becomes Leaderful!
- ▶ Improved Safety Performance happens very quickly.
- ▶ Opens up the Important Conversations so the people in the organization can see improvements in many areas, not just Safety.
- ▶ Improved Safety, and overall Culture improvements, in turn, impact the bottom line favorably! (*Think Business Success!*)

OUR OFFERINGS

**Partnering for Safety
& Business Excellence...
because Companies
need both to be
“Successful!”**

- ▶ Keynote Speaker: Company, Teams, Safety Leaders
- ▶ Partnering for Safety & Bus. Excellence Workshops
- ▶ Simple, Leading Indicator Tool Introduction
- ▶ Safety Climate Assessments
- ▶ Generic (proprietary) Improvement Process that can be used for any business challenge, including Safety.
- ▶ Certification in the R.N.Knowles' Associates Inc. Approach to Safety Excellence (train in-house people).

“With very little investment your Company can soon be World Class in Safety, too!”

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